

Boyden's Leadership Series Features FASTCO's Hernán Leal

Chairman of financial services company shares how his great accomplishments in mountain climbing have shaped his approach to business

SANTIAGO, Chile, May 13, 2019 – Boyden, a premier leadership and talent advisory firm with more than 65 offices in over 40 countries, today released the latest issue of its Leadership Series, featuring an in-depth interview with Hernán Leal, founder and Chairman of FASTCO.

In the interview, Leal discusses how mountain climbing has shaped his approach to business, the importance of networking, how technology provides better client service, and the Latin American talent landscape.

"Hernán is a leader and entrepreneur who has impressively built a large 'multilatina' technology and financial services company over a short period of time, showing his teamwork and resilience," said John Byrne, Managing Partner of Boyden Chile. "These same characteristics have enabled him to become a leading Chilean mountain climber."

Leal founded FASTCO, a collection and financial services company employing nearly 2,000 workers across Latin America, in 2001. Prior to FASTCO, he held positions at Costa Company, Hoechst Chile, Hussman and Dávila Clinic.

In addition to his business achievements, Leal is an accomplished mountain climber. He has climbed the highest mountains on six continents and both poles, including Aconcagua in South America, Kilimanjaro in Africa, Denali in North America, Elbrus in Eastern Europe, and Carstensz in Oceania. In 2017 he became the first South American to climb Mount Everest and Lhotse in a single expedition.

Leal studied business administration at the Pontificia Universidad Católica de Valparaíso and completed an MBA at the Universidad Adolfo Ibáñez. He also participated in the Owner/President Management Program (OPM) at Harvard Business School.

Boyden conducted this interview a few weeks before Leal began his climb of Kangchenjunga, the world's third highest mountain, perched between Nepal and India at 8,586 meters (28,169 feet). Few professional climbers will attempt the same feat this year. If he completes Kangchenjunga, Leal will become the first Chilean to reach this summit. Boyden and FASTCO sponsored Leal's mission.

The full interview with Hernán Leal is available at boyden.com

Previous issues of Boyden's *Leadership Series* feature [Nigel Travis](#), Non-Executive Chairman of Dunkin' Brands, [Rustin Richburg](#), Senior VP, U.S. People, Walmart; [Theo Van der Loo](#), President of Bayer Brazil; [Janelle Gale](#), VP of Human Resources, Facebook; [Ralph Scozzafava](#), then COO and current CEO of Dean Foods; [Alec Ross](#), Distinguished Visiting Fellow at Johns Hopkins University and author of *The Industries of the Future*; [Dawn Hudson](#), Chief Marketing Officer, National Football League; [Noor Menai](#), President & CEO of CTBC Bank USA; [Stephan Winkelmann](#), President & CEO of Automobili Lamborghini S.p.A.; [Svein Rennemo](#), Chairman of Statoil; [Umrán Beba](#), former Region President for Asia Pacific for PepsiCo and current Senior VP and CHRO at PepsiCo and [Robert Reich](#), currently Chancellor's Professor of Public Policy at the University of California at Berkeley and former US Secretary of Labor.

About Boyden

Boyden is a premier talent advisory and leadership solutions firm with more than 65 offices in over 40 countries. Our global reach enables us to serve client needs anywhere they conduct business. We connect great companies with great leaders through executive search, interim management and leadership consulting solutions. For further information, visit www.boyden.com.

Contacts:

Dan Margolis, for Boyden

T: +1 213 452-6472

E. dan.margolis@fticonsulting.com

Maru Cabiati, for FASTCO

T: +569 9239-2013

E: maru.cabiati@headline.cl

###